

**Energy Smart** is a portfolio of energy efficiency programs designed to assist electric customers who belong to participating utilities reduce their electricity consumption. These programs offer prescriptive and custom incentives targeted at commercial and industrial customers.

### High Performance T8 Fluorescent Systems

Replace T12 systems with CEE Qualified High Performance (super) T8 systems. Lamps and ballasts must meet the CEE specifications for High Performance T8 Systems. See "Commercial Lighting" at [cee1.org](http://cee1.org) for approved list. Replacement fixtures or lamp and ballast retrofits are eligible. For standard T8 to HPT8 replacement / retrofit use the custom application form.

Measure	Incentive
HPT8 4ft 1 lamp	\$5
HPT8 4ft 2 lamp	\$6 - \$14
HPT8 4ft 3 lamp	\$12
HPT8 4ft 4 lamp	\$12 - \$25
Delamping (per lamp)	\$4

### High Bay Fluorescent Fixtures

T8 or T5HO High-Bay Fluorescent Fixtures with Electronic Ballasts. One for one replacement of specific wattage HID (Metal Halide, Mercury Vapor and High Pressure Sodium) or Incandescent Fixtures.

**Incentive paid @ \$0.35 / Watt reduced (saved).** Note: minimum incandescent wattage for replacement is 250W. See standard Wattage table in the Prescriptive Application.

### Low Watt T8 Fluorescent Systems

Replace T8 / T12 systems with 28 and 25 watt CEE Qualified Reduced Wattage T8 Systems. Lamps and ballasts must meet the CEE specifications for High Performance T8 Systems. See "Commercial Lighting" at [cee1.org](http://cee1.org) for approved list. Incentive shown includes low wattage fluorescent lamp incentive of \$0.75 per lamp. Replacement fixtures or lamp and ballast retrofits are eligible.

Measure	Incentive
Low Watt T8 lamps 25W or 28W	\$0.75
LW HPT8 4ft 1 lamp	\$4 - \$6
LW HPT8 4ft 2 lamp	\$7 - \$8
LW HPT8 4ft 3 lamp	\$10 - \$12
LW HPT8 4ft 4 lamp	\$12 - \$16

### Other Lighting Technologies and Controls

Measure	Incentive
Pulse Start Metal Halide	\$60
Occupancy Sensor < 500W	\$30
Occupancy Sensor > 500W	\$50
LED Exit Sign	\$12.50
<i>New or hardwired retrofit</i>	
LED Traffic Signal	\$20

See application for complete details.

### Compact Fluorescent (CFLs) Fixtures and Lamps

Measure	Incentive
CFL Bulb	\$1.50
Specialty CFL Bulb	\$4
CFL Fixture	\$20

See application for complete details.

#### PARTICIPATING UTILITIES

Bay City • Charlevoix • Chelsea • Croswell • Dowagiac • Eaton Rapids • Grand Haven  
Harbor Springs • Hart • Holland • Lowell • Paw Paw • Petoskey • Portland • St. Louis  
South Haven • Sturgis • Traverse City • Wyandotte • Zeeland

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### Heating and Cooling

See application for complete details.

Measure	Incentive (per ton)
Air Conditioner <i>Central Packaged and Split Systems, including Rooftop Units</i>	\$30 - \$40
Air Source Heat Pumps <i>Central Packaged and Split Systems, including Rooftop Units</i>	\$30 - \$40
Air Cooled Chillers	\$30
Water Cooled Chillers	\$25 - \$40

### Three-Phase Electric Motors

Use the NEMA Premium Motor Efficiencies in the "Equipment Guidelines" section of the application for qualifying efficiencies. Rebuilt, rewind, redundant, or backup units do not qualify.

Measure	Incentive
1 - 5 HP	\$10
7.5 - 20 HP	\$8
25 - 100 HP	\$5
125 - 250 HP	\$3

### Variable Frequency Drives

Drives must be used in pumping or air handling applications related to HVAC only. VFDs must be automatically controlled by a variable signal, and have load diversity that will result in savings through motor speed variation. Redundant unit, back-up units, and replacements of existing VFDs do not qualify.

Measure	Incentive (per HP)
Variable Frequency Drive	\$60

### Miscellaneous Equipment

Equipment must be on the list of qualifying ENERGY STAR® equipment to be eligible for an incentive. Please see the Commercial Food Service subsection under the Products section at [www.energystar.gov](http://www.energystar.gov) for a list of qualifying products.

Measure	Incentive (per unit)
Vending Equipment Controller	\$50
Commercial Refrigerator <i>Solid Door, ENERGY STAR®</i>	\$125 - \$450
Commercial Freezer <i>Solid Door, ENERGY STAR®</i>	\$75 - \$350
Ice Machine <i>ENERGY STAR®</i>	\$300 - \$1,000
Anit-sweat Heater Control <i>Per door controlled</i>	\$80
Pre-Rinse Sprayer <i>&lt; 1.6 gpm, Electric water heating required</i>	\$25

Qualifying equipment will receive incentives up to a maximum per customer, determined by each utility.

Incentives may not exceed 50% of the total prescriptive project cost or 40% of the total custom project cost.

Complete program information for each participating utility, including customer eligibility, terms and conditions, and equipment guidelines, can be found at

[www.mienergysmart.com](http://www.mienergysmart.com)

or call:  
**877-NRG-SAV1 (877-674-7281)**  
for more information.